

# Future Ready



## **ANNUAL REPORT**

**FOR THE YEAR ENDED MARCH 31, 2015**





## **IL&FS GLOBAL FINANCIAL SERVICES (HK) LIMITED**

# **Reports and Financial Statements**

**For the year ended March 31, 2015**

### **Registered Office**

Suites 706-707, 7/F, Citibank Tower, 3 Garden Road, Central, Hong Kong

Tel: +852 3976 6666 Fax: +852 2153 1099

Website: [www.ilfsifin.com](http://www.ilfsifin.com)

# CONTENTS

- 1** Directors' Report
- 3** Independent Auditor's Report
- 5** Statement Of Profit Or Loss And Other Comprehensive Income
- 6** Statement Of Financial Position
- 7** Statement Of Changes In Equity
- 8** Statement Of Cash Flows
- 9** Notes To The Financial Statements
- 25** Conversion into Indian Rupees

# Directors' Report

The directors present their annual report and the audited financial statements for the year ended March 31, 2015.

## **PRINCIPAL ACTIVITIES**

The Company is a licensed corporation under the Hong Kong Securities and Futures Ordinance to carry out the following regulated activities:

Type 1: Dealing in securities

Type 4: Advising on securities

The principal activity of the Company is providing financial advisory services.

## **RESULTS**

The results of the Company for the year ended March 31, 2015 are set out in the statement of profit or loss and other comprehensive income on page 5.

## **SHARE CAPITAL**

The liability of the immediate holding company is limited to the equity investment in the Company. Details of the movements of the Company's share capital are set out in note 15 to the financial statements. There was no movement in the Company's share capital during the year.

## **PROPERTY AND EQUIPMENT**

Details of movements during the period in property and equipment are set out in note 10 to the financial statements.

## **DIRECTORS**

The directors of the Company during the period and up to the date of this report were:

Milind Patel

Ramesh Chander Bawa

Tanmoy Adhikari

Rajesh Kotian

Angel Bacchus

In accordance with the Company's Articles of Association, all the remaining directors continue in office and, being eligible, offer themselves for re-election.

## **ARRANGEMENTS TO PURCHASE SHARES OR DEBENTURES**

At no time during the period was the Company, any of its holding companies or fellow subsidiaries, a party to any arrangements to enable the directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

## **DIRECTORS' INTERESTS IN CONTRACTS OF SIGNIFICANCE**

No contracts of significance, to which the Company, any of its holding companies, fellow subsidiaries or subsidiaries was a party and in which the director of the Company had a material interest, whether directly or indirectly, subsisted at the end of the year or at any time during the period.

## **AUDITOR**

A resolution will be submitted to the forthcoming annual general meeting to re-appoint Messrs. Deloitte Touche Tohmatsu as auditor of the Company.

On Behalf of the Board

Hong Kong, May 6, 2015

**Milind Patel**  
Director

# Independent Auditor's Report

## **TO THE SOLE MEMBER OF IL&FS GLOBAL FINANCIAL SERVICES (HK) LIMITED**

(incorporated in Hong Kong with limited liability)

### **Report on the Financial Statements**

We have audited the financial statements of IL&FS Global Financial Services (HK) Limited (the "Company") set out on pages 5 to 23, which comprise the statement of financial position as at March 31, 2015, and the statement of profit or loss and other comprehensive income, the statement of changes in equity and the statement of cash flows for the year ended March 31, 2015, and a summary of significant accounting policies and other explanatory information.

### **Directors' Responsibility for the Financial Statements**

The directors are responsible for the preparation of financial statements that give a true and fair view in accordance with Hong Kong Financial Reporting Standards issued by the Hong Kong Institute of Certified Public Accountants and the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In addition, the directors have a responsibility to ensure that the financial statements are in accordance with the records kept under the Hong Kong Securities and Futures (Keeping of Records) Rules and satisfy the requirements of the Hong Kong Securities and Futures (Accounts and Audit) Rules.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit and to report our opinion solely to you, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report. We conducted our audit in accordance with Hong Kong Standards on Auditing and with reference to Practice Note 820 "The Audit of Licensed Corporations and Associated Entities of Intermediaries" issued by the Hong Kong Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable

assurance about whether the financial statements are free from material misstatement. We are also required to assess whether the financial statements are in accordance with the records kept under the Hong Kong Securities and Futures (Keeping of Records) Rules and satisfy the requirement of the Hong Kong Securities and Futures (Accounts and Audit) Rules.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements give a true and fair view of the financial position of the Company as at March 31, 2015 and of its financial performance and cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards and have been properly prepared in accordance with the Hong Kong Companies Ordinance.

Report on matters under the Hong Kong Securities and Futures (Keeping of Records) Rules and Hong Kong Securities and Futures (Accounts and Audit) Rules of the Hong Kong Securities and Futures Ordinance

In our opinion, the financial statements are in accordance with the records kept under the Hong Kong Securities and Futures (Keeping of Records) Rules and satisfy the requirements of the Hong Kong Securities and Futures (Accounts and Audit) Rules.

Hong Kong, May 6, 2015

**Deloitte Touche Tohmatsu**  
Certified Public Accountants



# STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the year ended March 31, 2015

		HK\$	
	NOTE	2015	2014
Revenue	6	<b>8,953,941</b>	5,802,684
Foreign exchange (loss) gain		<b>(3,356)</b>	10,149
Staff costs	7	<b>(4,568,397)</b>	(4,416,719)
Other operating expenses		<b>(4,199,977)</b>	(4,581,548)
Profit (loss) before taxation	8	<b>182,211</b>	(3,185,434)
Taxation	9	<b>121,991</b>	63,470
<b>Profit (loss) for the year and total comprehensive income (expense) for the year</b>		<b>304,202</b>	<b>(3,121,964)</b>

# STATEMENT OF FINANCIAL POSITION as at March 31, 2015

HK\$

	NOTE	2015	2014
<b>Non-current assets</b>			
Property and equipment	10	<b>660,731</b>	1,113,594
Deposits		<b>4,200</b>	748,895
Deferred tax assets	14	<b>129,878</b>	7,887
		<b>794,809</b>	1,870,376
<b>Current assets</b>			
Trade receivables	16	<b>5,395,208</b>	5,726,432
Other debtors, deposits and prepayments		<b>1,075,964</b>	110,965
Tax recoverable		-	87,808
Bank balances and cash	12	<b>8,159,710</b>	7,091,874
		<b>14,630,882</b>	13,017,079
<b>Current liabilities</b>			
Accrued expenses	13	<b>636,783</b>	521,466
Amount due to immediate holding company	11	<b>107,731</b>	50,276
Amount due to fellow subsidiaries	11	<b>123,762</b>	62,500
		<b>868,276</b>	634,242
<b>Net current assets</b>		<b>13,762,606</b>	12,382,837
<b>Net assets</b>		<b>14,557,415</b>	14,253,213
<b>Capital and reserve</b>			
Share capital	15	<b>17,250,000</b>	17,250,000
Reserve		<b>(2,692,585)</b>	(2,996,787)
<b>Total equity</b>		<b>14,557,415</b>	14,253,213

The financial statements on pages 5 to 23 were approved and authorised for issue by the Board of Directors on May 6, 2015 and are signed on its behalf by:

**Milind Patel**  
Director

**Tanmoy Adhikari**  
Director

# STATEMENT OF CHANGES IN EQUITY

For the year ended March 31, 2015

	HK\$		
	<b>Share Capital</b>	<b>Retained Profits</b>	<b>Total</b>
<b>At April 1, 2013</b>	8,000,000	125,177	8,125,177
Share issued during the year	9,250,000	-	9,250,000
Loss and total comprehensive expense for the year	-	(3,121,964)	(3,121,964)
<b>At March 31, 2014</b>	17,250,000	(2,996,787)	14,253,213
Profit and total comprehensive income for the year	-	304,202	304,202
<b>At March 31, 2015</b>	<b>17,250,000</b>	<b>(2,692,585)</b>	<b>14,557,415</b>

# STATEMENT OF CASH FLOWS

For the year ended March 31, 2015

	HK\$	
	2015	2014
<b>OPERATING ACTIVITIES</b>		
Profit (loss) before taxation	<b>182,211</b>	(3,185,434)
<b>Adjustment for:</b>		
Depreciation	<b>454,102</b>	454,867
<b>Operating cash flow before movements in working capital</b>	<b>636,313</b>	(2,730,567)
Decrease (increase) in trade receivables	<b>331,224</b>	(99,675)
Decrease in amount due from a fellow subsidiary	-	3,078
Increase in other debtors, deposits and prepayments	<b>(220,304)</b>	(22,549)
Increase in amount due to immediate holding company	<b>57,455</b>	35,506
Increase in amount due to fellow subsidiaries	<b>61,262</b>	62,500
Increase (decrease) in accrued expenses	<b>115,317</b>	(267,906)
<b>Cash from (used in) operations</b>	<b>981,267</b>	(3,019,613)
Tax refunded (paid)	<b>87,808</b>	(165,616)
<b>Net Cash From (Used In) Operating Activities</b>	<b>1,069,075</b>	(3,185,229)
<b>Cash Used In Investing Activity</b>		
Purchase of property and equipment	<b>(1,239)</b>	(103,080)
<b>Cash From Financing Activity</b>		
Proceeds on issue of shares	-	9,250,000
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>1,067,836</b>	5,961,691
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>	<b>7,091,874</b>	1,130,183
<b>Cash and cash equivalents at the end of the year, represented by bank balances and cash</b>	<b>8,159,710</b>	7,091,874

# NOTES TO THE FINANCIAL STATEMENTS

For the year ended March 31, 2015

## 1. GENERAL

IL&FS Global Financial Services (HK) Limited (“the Company”) is a private limited company incorporated in Hong Kong. Its immediate holding company is IL&FS Financial Services Limited, a company incorporated in India and its ultimate holding company is Infrastructure Leasing and Financial Services Limited, a company incorporated in India. The address of registered office and principal place of business of the Company is Suites 706-707, 7/F, Citibank Tower, 3 Garden Road, Central, Hong Kong.

The principal activity of the Company is providing financial advisory services.

On October 11, 2013, the Company received its registration and is a licensed corporation under the Hong Kong Securities and Futures Ordinance to carry out the following regulated activities:

Type 1: Dealing in securities

Type 4: Advising on securities

The financial statements are presented in Hong Kong dollars, which is also the functional currency of the Company.

## 2. APPLICATION OF NEW AND REVISED HONG KONG FINANCIAL REPORTING STANDARDS (“HKFRSs”)

In the current year, the Company has applied a number of new and revised Hong Kong Financial Reporting Standards (“HKFRSs”) issued by the Hong Kong Institute of Certified Public Accountants (“HKICPA”) that are mandatorily effective for the 2014 financial year end.

The application of the amendments to HKFRSs in the current year has had no material impact on the Company’s financial performance and position for the current year and prior period and/or on the disclosures set out in these financial statements.

The Company has not early applied the following new or revised HKFRSs that have been issued but are not yet effective

HKFRS 9	Financial instruments <sup>1</sup>
HKFRS 14	Regulatory deferral accounts <sup>2</sup>
HKFRS 15	Revenue from contracts with customers <sup>3</sup>
Amendments to HKAS 1	Disclosure initiative <sup>5</sup>
Amendments to HKAS 16 and HKAS 38	Clarification of acceptable methods of depreciation and amortisation <sup>5</sup>
Amendments to HKAS 16 and HKAS 41	Agriculture: Bearer plants <sup>5</sup>
Amendments to HKAS 19	Defined benefit plans: Employee contributions <sup>4</sup>
Amendments to HKAS 27	Equity method in separate financial statements <sup>5</sup>
Amendments to HKFRS 10 and HKAS 28	Sale or contribution of assets between an investor and its associate or joint venture <sup>5</sup>
Amendments to HKFRS 10	Investment entities: Applying the consolidation
HKFRS12 and HKAS 28	exception <sup>5</sup>
Amendments to HKFRS 11	Accounting for acquisitions of interests in joint operations <sup>5</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2010 - 2012 cycle <sup>6</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2011 - 2013 cycle <sup>4</sup>
Amendments to HKFRSs	Annual improvements to HKFRSs 2012 - 2014 cycle <sup>5</sup>

- 1 Effective for annual periods beginning on or after January 1, 2018, with earlier application permitted.
- 2 Effective for first annual HKFRS financial statements beginning on or after January 1, 2016, with earlier application permitted.
- 3 Effective for annual periods beginning on or after January 1, 2017, with earlier application permitted.
- 4 Effective for annual periods beginning on or after July 1, 2014, with earlier application permitted.
- 5 Effective for annual periods beginning on or after January 1, 2016, with earlier application permitted.
- 6 Effective for annual periods beginning on or after July 1, 2014, with limited exceptions. Earlier application is permitted.

The directors of the Company anticipate that the application of the new and revised standards and amendments will have no material impact on the financial statement of the Company.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The financial statements have been prepared under the historical cost basis, as explained in the accounting policies set out below. Historical cost is generally based on the fair value of the consideration given in exchange for goods.

The financial statements have been prepared in accordance with HKFRSs issued by the HKICPA. In addition, the financial statements include applicable disclosures required by the Hong Kong Companies Ordinance.

The principal accounting policies are set out below.

#### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable and represents amount receivable for services provided in the normal course of business.

Distribution fee income and advisory fee income are recognised on completion of services as enumerated in the milestones specified in the relevant mandate letters.

Interest income from a financial asset is recognised when it is probable that the economic benefits will flow to the Company and the amount of income can be measured reliably. Interest income from a financial asset is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts the estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

#### Financial instruments

Financial assets and financial liabilities are recognised in the statement of financial position when the Company becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition.

#### **Financial assets**

The Company's financial assets are classified into loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition. All regular way purchases or sales of financial assets are recognised and derecognised on a trade-date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts the estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the debt instrument, or, where appropriate, a shorter period to the net carrying amount on initial recognition.

Interest income is recognised on an effective interest basis.

### *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables (including trade receivables, other debtors and bank balances and cash) are carried at amortised cost using the effective interest method, less any identified impairment losses.

Interest income is recognised by applying the effective interest rate, except for short-term receivables where the recognition of interest would be immaterial.

## **Impairment of financial assets**

Financial assets are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the financial assets have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivable and amount due from fellow subsidiaries, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Company's past experience of collecting



payments and observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the financial asset's original effective interest rate.

For financial assets carried at cost, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows discounted at the current market rate of return for a similar financial asset. Such impairment loss will not be reversed in subsequent periods.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets. Subsequent recoveries of amounts previously written off are credited to profit or loss.

For financial assets measured at amortised cost, if, in a subsequent period, the amount of impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

### **Financial liabilities and equity instruments**

Financial liabilities and equity instruments issued by the Company are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### *Equity instruments*

An equity instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. Equity instruments issued by the Company are recognised at the proceeds received, net of direct issue cost.

#### *Other financial liabilities*

Other financial liabilities including amount due to immediate holding company and amount due to fellow subsidiaries is subsequently measured at amortised cost, using the effective interest method.

### *Effective interest method*

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying amount on initial recognition.

Interest expense is recognised on an effective interest basis.

### **Derecognition**

The Company derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Company neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Company continues to recognise the asset to the extent of its continuing involvement and recognises an associated liability. If the Company retains substantially all the risks and rewards of ownership of a transferred financial asset, the Company continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset in its entirety, the difference between the asset's carrying amount and the sum of the consideration received and receivable and the cumulative gain or loss that had been recognised in other comprehensive income and accumulated in equity is recognised in profit or loss.

On derecognition of a financial asset other than in its entirety, the Company allocates the previous carrying amount of the financial asset between the part it continues to recognise, and the part it no longer recognises on the basis of the relative fair values of those parts on the date of the transfer. The difference between the carrying amount allocated to the part that is no longer recognised and the sum of the consideration received for the part no longer recognised and any cumulative gain or loss allocated to it that had been recognised in other comprehensive income is recognised in profit or loss. A cumulative gain or loss that had been recognised in other comprehensive income is allocated between the part that continues to be recognised and the part that is no longer recognised on the basis of the relative fair values of those parts.

The Company derecognises financial liabilities when, and only when, the Company's obligations are discharged, cancelled or expire. The difference between the carrying amount of the financial liability derecognised and the consideration paid and payable is recognised in profit or loss.

### Taxation

Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from 'profit before tax' as reported in the statement of profit or loss and other comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at the end of the reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset is realised, based on tax rate (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Current and deferred tax is recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax is also recognised in other comprehensive income or directly in equity respectively.

### Foreign currencies

In preparing the financial statements of the Company, transactions in currencies other than the functional currency of the Company (foreign currencies) are recognised at the rates of exchanges prevailing on the dates of the transactions. At the end of the reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

### Property and equipment

Property and equipment are stated in the statement of financial position at cost less accumulated depreciation and accumulated impairment losses, if any.

Depreciation is recognised so as to write off the cost of items of property and equipment less their residual values over their estimated useful lives, using the straight-line method. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the assets and is recognised in profit or loss.

### Operating leases

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefit from the leased asset are consumed.

### Retirement benefits costs

Payments to the Mandatory Provident Fund Scheme are recognised as an expense when employees have rendered service entitling them to the contributions.

## 4. CAPITAL RISK MANAGEMENT

The Company manages its capital to ensure that the Company will be able to continue as a going concern while maximising the return to its shareholder. The capital structure of the Company consists of share capital and retained profits. The directors of the Company reviews the capital structure by considering the cost of capital and the risks associated. The Company’s overall strategy remains unchanged throughout the period.

The Company is regulated by the Hong Kong Securities and Futures Commission and is required to comply with certain minimum capital requirements. Management monitors, on a daily basis, the Company’s liquid capital to ensure it meets the minimum liquid capital requirements under the Hong Kong Securities and Futures (Financial Resources) Rules (the “SF(FR)R”). Under the SF(FR)R, the Company must maintain its liquid capital (assets and liabilities adjusted as determined by the SF(FR)R in excess of HK\$3 million or 5% of its total adjusted liabilities, whichever is higher). The Company has complied with the capital requirements imposed by the SF(FR)R during the year.

## 5. FINANCIAL INSTRUMENTS

### Categories of financial instruments

	HK\$	
	2015	2014
<b>Financial assets</b>		
Loans and receivables (including cash and cash equivalents)	<b>13,554,918</b>	12,818,306
<b>Financial liabilities</b>		
Amortised cost	<b>231,493</b>	112,776

## **Financial risk management objectives and policies**

The Company's major financial instruments include trade receivables, amount due to fellow subsidiaries and immediate holding company, other debtors, bank balances and cash and other creditors. Details of these financial instruments are disclosed in the respective notes. The risks associated with these financial instruments and the policies on how to mitigate these risks are set out below. The management manages and monitors these exposures to ensure appropriate measures are implemented in a timely and effective manner.

### *Market risk*

The Company's exposures to market risk include currency risk and interest rate risk.

### *Currency risk*

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Company holds both monetary and non-monetary assets and liabilities denominated in United States dollars and Hong Kong dollars. The management considers there is minimal currency risk as the United States dollars are pegged against the Hong Kong dollars, which is the functional currency of the Company.

### *Interest rate risk*

The Company does not have any interest bearing borrowings as at March 31, 2015 and 2014. Interest-bearing assets are mainly bank balances held with banks, which are short-term deposits with maturity less than three months. Management considers the Company's exposure to interest rate risk is minimal.

### *Credit risk*

As at March 31, 2015, the Company's maximum exposure to credit risk which will cause a financial loss to the Company due to failure to discharge an obligation by the counterparties is arising from the carrying amount of the respective recognised financial assets as stated in the statement of financial position.

Apart from the exposure to concentration of credit risk from bank balances as at March 31, 2015, the Company does not have any other significant concentration of credit risk. Bank balances are placed in authorised institutions with high credit rating. Accordingly, the directors of the Company consider the credit risk is low.

### *Liquidity risk*

Liquidity risk is the risk that the Company will encounter difficulty in meeting any obligations associated with financial instruments.

To manage the liquidity risk, the Company monitors and maintains a level of cash and cash equivalents deemed adequate by the management to finance the Company's operations and mitigate the effects of fluctuations in cash flows.

The financial liabilities of the Company are non-interest bearing and all payable within one year.

#### *Fair values*

The fair value of financial assets and financial liabilities is determined with reference to generally accepted pricing models based on discounted cash flow analysis, using prices or rates from observable current market transactions as inputs.

The directors consider that the carrying amounts of financial assets and financial liabilities recorded at amortised cost in the financial statements approximate their fair values.

## 6. REVENUE

	HK\$	
	2015	2014
<b>Advisory fee income</b>		
- from immediate holding company	-	5,250,000
- from fellow subsidiaries	<b>8,953,941</b>	475,140
- from third party	-	77,544
	<b>8,953,941</b>	5,802,684

## 7. STAFF COSTS

	HK\$	
	2015	2014
<b>Directors' emoluments:</b>		
- remuneration	<b>2,688,097</b>	2,088,619
- other emoluments	<b>61,251</b>	15,558
- contribution to retirement benefit scheme	<b>35,000</b>	21,250
<b>Other staff costs:</b>		
- salaries and other costs	<b>1,753,252</b>	2,256,472
- contribution to retirement benefit scheme	<b>30,797</b>	34,820
	<b>4,568,397</b>	4,416,719

## 8. PROFIT / (LOSS) BEFORE TAXATION

	HK\$	
	2015	2014
<b>Profit / (Loss) before taxation has been arrived at after charging:</b>		
Legal fees	<b>440,880</b>	345,039
Auditor's remuneration	<b>89,580</b>	86,000
Depreciation on property and equipment	<b>454,102</b>	454,867
Operating leases rentals in respect of rental premises	<b>1,852,490</b>	1,956,917

## 9. TAXATION

	HK\$	
	2015	2014
Current tax	-	-
Deferred tax credit (Note 14)	<b>(121,991)</b>	(63,470)
	<b>(121,991)</b>	(63,470)

Hong Kong Profits Tax is calculated at 16.5% of the estimated assessable profits for the year.

The taxation for the year can be reconciled to the profit (loss) before taxation per the statement of profit or loss and other comprehensive income as follows:

	HK\$	
	2015	2014
Profit (loss) before taxation	<b>182,211</b>	(3,185,434)
Taxation at income tax rate of 16.5%	<b>30,065</b>	(525,597)
Tax effect of expenses not deductible for tax purpose	<b>35,471</b>	20,935
Tax effect of tax losses not recognised	-	458,288
Utilisation of tax losses previously not recognised	<b>(129,642)</b>	-
Others	<b>(57,885)</b>	(17,096)
Taxation for the year	<b>(121,991)</b>	(63,470)

At the end of the reporting period, the Company had estimated unused tax losses of HK\$1,872,000 (2014: HK\$2,658,000) available for offset against future profits. The tax losses will not expire under current tax regulation. No deferred tax asset has been recognised in respect of the estimated losses in previous year due to the unpredictability of future profit streams.



## 10. PROPERTY AND EQUIPMENT

						HK\$
	Leasehold improvement	Furniture & fixtures	Office equipment	Computer equipment	Licensed software	Total
<b>COST</b>						
At April 1, 2013	1,019,551	269,124	198,834	135,669	-	1,623,178
Additions	-	-	-	1,100	101,980	103,080
At March 31, 2014	1,019,551	269,124	198,834	136,769	101,980	1,726,258
Additions	-	-	1,239	-	-	1,239
At March 31, 2015	1,019,551	269,124	200,073	136,769	101,980	1,727,497
<b>DEPRECIATION</b>						
At April 1, 2013	112,651	15,617	15,785	13,744	-	157,797
Charge for the period	339,816	44,354	25,462	34,003	11,232	454,867
At March 31, 2014	452,467	59,971	41,247	47,747	11,232	612,664
Charge for the period	339,817	36,539	23,158	34,192	20,396	454,102
At March 31, 2015	792,284	96,510	64,405	81,939	31,628	1,066,766
<b>CARRYING VALUES</b>						
At March 31, 2015	227,267	172,614	135,668	54,830	70,352	660,731
At March 31, 2014	567,084	209,153	157,587	89,022	90,748	1,113,594

Depreciation is charged on a straight-line basis at the following rates per annum, for the following items of property and equipment:

Leasehold improvement	Shorter of lease terms or expected useful life
Computer equipment	25%
Licensed software	20%

Depreciation is charged on a reducing balance basis at the following rates per annum, for the following items of property and equipment:

Furniture and fixtures	14% - 18%
Office equipment	14%

#### 11. AMOUNT DUE TO FELLOW SUBSIDIARIES/AMOUNT DUE TO IMMEDIATE HOLDING COMPANY

The amounts are non-interest bearing, unsecured and repayable on demand or in accordance with the terms stated in service agreement if applicable.

#### 12. BANK BALANCES AND CASH

Bank balances comprise current accounts with a bank.

#### 13. ACCRUED EXPENSES

	HK\$	
	2015	2014
Accrued expenses	<b>636,783</b>	521,466

The amounts are all non-interest bearing, unsecured and due within one year.

#### 14. DEFERRED TAX LIABILITY/(ASSET)

The following is the deferred tax liability (asset) recognised by the Company and movements thereon during the current year:

	HK\$
	Tax depreciation
At April 1, 2013	55,583
Charge to profit or loss	(63,470)
At March 31, 2014	(7,887)
Credit to profit or loss	(121,991)
<b>At March 31, 2015</b>	<b>(129,878)</b>

## 15. SHARE CAPITAL

	Number of shares		Share capital	
	2015	2014	2015	2014
			HK\$	HK\$
Issued and fully paid:				
Ordinary shares with no par value				
At beginning of year	<b>1,725,000</b>	800,000	<b>17,250,000</b>	8,000,000
Allotment on October 5, 2013	-	250,000	-	2,500,000
Allotment on October 26, 2013	-	375,000	-	3,750,000
Allotment on March 7, 2014	-	300,000	-	3,000,000
<b>At end of year</b>	<b>1,725,000</b>	<b>1,725,000</b>	<b>17,250,000</b>	<b>17,250,000</b>

On the date of incorporation, 1 ordinary share of HK\$10 each was issued to the subscriber, IL&FS Financial Service Limited, the immediate holding company of the Company, to provide initial capital to the Company. On October 5, 2013, October 26, 2013 and March 7, 2014, the Company issued 250,000, 375,000 and 300,000 ordinary shares of HK\$10 each respectively. The proceeds were used to provide working capital to the Company.

The liability of the immediate holding company in the Company is limited to the extent of its share capital held by it.

## 16. TRADE RECEIVABLES

	HK\$	
	2015	2014
<b>Trade receivables</b>		
- from immediate holding company	-	5,250,000
- from fellow subsidiaries	<b>5,395,208</b>	475,140
- from third party	-	1,292
	<b>5,395,208</b>	<b>5,726,432</b>

The Company does not provide any credit term to its clients.

Included in the Company's trade receivables balance with aggregate carrying amount of HK\$5,307,925 (2014: HK\$5,726,432) and HK\$87,283 (2014: HK\$Nil) which are past due for less than 30 days, and more than 30 days but less than 90 days respectively but not impaired as at the reporting date for which the directors consider them as recoverable. The Company does not hold any collateral over these balances.

## 17. OPERATING LEASE COMMITMENTS

At the end of the reporting period, the Company had commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	<b>HK\$</b>	
	<b>2015</b>	2014
Within one year	<b>849,058</b>	1,852,490
In the second to fifth year inclusive	-	849,058
	<b>849,058</b>	2,701,548

Operating lease payments represent rental payable by the Company for its office premises.

## 18. RELATED PARTY TRANSACTIONS

During the year, the Company entered into the following transactions with related parties:

	<b>HK\$</b>	
	<b>2015</b>	2014
Advisory fee income from immediate holding company	-	5,250,000
Advisory fee income from fellow subsidiaries	<b>8,953,941</b>	475,140
Service charge to immediate holding company	<b>(220,131)</b>	(175,639)
Service charge to fellow subsidiaries	<b>(70,224)</b>	(62,500)

### Compensation of key management personnel

The remuneration of directors and key management is same as the directors' emoluments disclosed in note 7 to the financial statements.

Details of balances with related parties are set out in the statement of financial position and notes 11 and 16.

## CONVERSION INTO INDIAN RUPEES

In accordance with the provisions of the Companies Act, 1956, the financial statements of the Subsidiary Company incorporated at Hong Kong are converted into Indian Rupees. All income and expenses items are converted at the rate of exchange applicable on the date of transaction. All Assets (except Investment) and liabilities (except Share Capital) are translated at the closing rate (1 HK \$ = INR 8.03) as on the Balance Sheet Date. The Equity Share Capital and Investments in subsidiary is carried forward at the rate of exchange prevalent at the transaction date. The resulting exchange difference on account of translation at the year-end are transferred to Translation Reserve Account and the said account is being treated as "Reserve and Surplus Account". Amounts in Indian Rupees given in the Financial Statements are stated only for the purpose of conversion. The notes to the Audited Financial Statements could be used as reference to these financial statements

Particulars	NOTE	HK \$	INR ₹
<b>ASSETS</b>			
<b>Non-Current assets</b>			
Property, plant and equipment	10	660,731	5,305,667
Rent Deposit		4,200	33,726
Deferred Tax Assets		129,878	1,042,919
		<b>794,809</b>	<b>6,382,312</b>
<b>Current asset</b>			
Trade receivables	16	5,395,208	43,323,514
Other debtors and prepayments		1,075,964	8,639,991
Tax Recoverable		-	-
Cash and bank balances	12	8,159,710	65,522,472
		<b>14,630,882</b>	<b>117,485,977</b>
<b>Total assets</b>		15,425,691	123,868,288
<b>Current liabilities</b>			
Accrued expenses	13	636,783	5,113,366
Amount due to immediate holding company	11	107,731	865,079
Amount due to fellow group company	11	123,762	993,809
		<b>868,276</b>	<b>6,972,254</b>
<b>Net Current Assets</b>		<b>13,762,606</b>	<b>110,513,723</b>
Net Assets		14,557,415	116,896,035
Capital and reserves			
Share capital	15		128,593,750
<b>Reserve</b>		<b>(2,692,585)</b>	<b>(21,256,102)</b>
<b>- Translation reserve account</b>			<b>9,558,387</b>
<b>Total equity</b>		<b>14,557,415</b>	<b>116,896,035</b>

## PROFIT AND LOSS ACCOUNT

For the year ended March 31, 2015

Particulars	NOTE	HK \$	INR ₹
Revenue	6	8,953,941	71,171,793
Staff cost	7	(4,568,397)	(36,034,630)
Other Operating expenses		(4,203,333)	(33,305,142)
<b>(Loss) Profit before tax</b>	<b>8</b>	<b>182,211</b>	<b>1,832,020</b>
Taxation (refunded) / Paid	9	(121,991)	(979,586)
<b>Profit for the year</b>		<b>304,202</b>	<b>2,811,607</b>

## STATEMENT OF CHANGES IN EQUITY

For the year ended March 31, 2015

Particulars	Share Capital	Retained earnings	Total	Total
	HK \$	HK \$	HK \$	INR ₹
Balance as at April 01, 2014	17,250,000	(2,996,787)	14,253,213	110,319,867
Issued during the year	-	-	-	-
Exchange difference arising on transaction of Operations	-	-	-	3,764,561
Comprehensive Profit during the year	-	304,201	304,201	2,811,606
<b>Balance at March 31, 2015</b>	<b>17,250,000</b>	<b>(2,692,586)</b>	<b>14,557,414</b>	<b>116,896,033</b>

# CASH FLOW STATEMENT

For the year ended March 31, 2015

<b>Particulars</b>	<b>HK \$</b>	<b>INR ₹</b>
<b>Cash Flow From Operating Activities</b>		
Profit Before Tax	182,211	1,832,020
<b>Adjustments for:</b>		
Depreciation	454,102	3,591,822
<b>Operating cash flow before movement in working capital</b>	<b>636,312</b>	<b>5,423,842</b>
(Increase) /Decrease in Trade Receivable	331,225	859,821
(Increase) /Decrease in Other debtors & Payment	(220,304)	(1,693,950)
(Increase) /Decrease Amount due to immediate holding Company	57,455	481,351
(Increase) /Decrease Amount due to fellow group Subsidiaries	61,262	510,059
(Increase) /Decrease in accrued expenses	115,317	1,009,606
<b>Cash from (used in) operations</b>	<b>981,268</b>	<b>6,590,729</b>
Payment of Advance Tax	87,808	679,634
<b>Net Cash Generated From Operating Activities</b>	<b>1,069,076</b>	<b>7,270,363</b>
<b>Cash Flow From Investing Activities</b>		
Purchase of Property & Equipment	(1,239)	(9,751)
<b>Cash Used In Investing Activities</b>	-	-
<b>Cash Flow From Financing Activities</b>		
Proceeds from issue of Shares	-	-
<b>Net Cash Used In Financing Activities</b>	-	-
<b>Net Increase In Cash And Cash Equivalent</b>	<b>1,067,836</b>	<b>7,260,612</b>
<b>Cash and cash equivalent at the beginning of the year</b>	<b>7,091,874</b>	<b>54,891,103</b>
Effect of Change in Exchange rate on cash and cash equivalent		3,370,757
	8,159,710	65,522,472
<b>Cash and cash equivalent at the end of the year</b>	<b>8,159,710</b>	<b>65,522,472</b>













## **Registered Office**

Suites 706-707, 7/F, Citibank Tower, 3 Garden Road, Central, Hong Kong

Tel: +852 3976 6666 Fax: +852 2153 1099

Website: [www.ilfsifin.com](http://www.ilfsifin.com)